



CYNTHIA SCHULTZ, CCIM, PRINCIPAL

Expertise

Cynthia Schultz, CCIM, the founder and Principal of ACRE (Advisors in Commercial Real Estate) has over 26 years of experience in Asset Management, Property Management, Leasing, Investment Sales and Development. Cynthia has a successful track record supervising the asset management of over 16 million square feet. She has also closed over \$250 million in lease and property sale transactions.

Cynthia holds the elite CCIM (Certified Commercial Investment Member) designation, and employs her strong analytical skills to maximize the performance, value and return on investment for her clients' and investors' real estate portfolios.

Professional Associations

- Certified Commercial Investment Member (CCIM)
- Minnesota-Dakotas CCIM Chapter
- Minnesota Commercial Association of Realtors (MNCAR)
- National Association of Realtors (NAR)
- Minnesota Shopping Center Association (MSCA)
- Minnesota Commercial Real Estate for Women (MNCREW)

Representative Clients

- Bakken Construction
- Blaiser Halverson Group
- Chadwick Land Group
- Cornerstone Parking Group
- Kami Investments
- Lutter, Gilbert & Kvas
- One Spot
- Pet Haven
- Town Lake Real Estate
- White Stone Construction

Experience

Prior to starting ACRE in 2017, Cynthia was the Director of Asset Management and Leasing for Schafer Richardson for 11 years. Cynthia established Schafer Richardson's in-house Property Management and Leasing Division in 2006. She directed the asset management of a portfolio including 46 properties totaling over 4 million square feet of office, Industrial, retail, and multi-family buildings located in MN, ND and NE. Prior to joining Schafer Richardson, Cynthia was the Director of Development and Properties for Kraus-Anderson Realty for 10 years. During her tenure at Kraus-Anderson, Cynthia directed the asset management of a portfolio including 85 properties totaling over 5 million square feet located in MN, WI and SD. Cynthia's experience also includes renovation, redevelopment and development of over 10 million square feet of office and retail properties in MN, ND, PA and CA.

Industry Leader

Cynthia served as the President of the Minnesota-Dakotas CCIM Chapter in 2010. She has acted as Chairperson for the Program and Membership Committees in CCIM and MSCA as well as the Membership and Medical Building Committees in BOMA. Cynthia served on the Board of Directors for the Eagle Valley HOA (500+ members) from 2010 – 2014 and was the acting President for that organization in 2013. Cynthia received the Member of the Year Award from the Minnesota Shopping Center Association (MSCA) in 2005 in recognition of her achievements with that association. Cynthia understands the value in furthering her networking and professional relationships and is proud to have volunteered and served on boards and committees within the real estate industry sharing her expertise with the community.